INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Tejas Networks Limited

Report on the Audit of Standalone Financial Results

Opinion

- 1. We have audited the standalone annual financial results of Tejas Networks Limited (hereinafter referred to as the 'Company") for the year ended March 31, 2021 and the standalone statement of assets and liabilities and the standalone statement of cash flows as at and for the year ended on that date, attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, ('Listing Regulations').
- 2. In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial results:
 - (i) are presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and
 - (ii) give a true and fair view in conformity with the recognition and measurement principles laid down in the applicable accounting standards prescribed under Section 133 of the Companies Act, 2013 (the "Act") and other accounting principles generally accepted in India, of net profit and other comprehensive income and other financial information of the Company for the year ended March 31, 2021 and the standalone statement of assets and liabilities and the standalone statement of cash flows as at and for the year ended on that date.

Basis for Opinion

3. We conducted our audit in accordance with the Standards on Auditing (SAs) specified under Section 143(10) of the Act and other applicable authoritative pronouncements issued by the Institute of Chartered Accountants of India. Our responsibilities under those Standards are further described in the 'Auditor's Responsibilities for the Audit of the Standalone Financial Results' section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our opinion.



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Emphasis of Matter

- 4. We draw your attention to the following:
 - a. Note 8 to the standalone annual financial results which explains the uncertainties and the management's assessment of the financial impact due to restrictions and other conditions related to the COVID-19 pandemic situation, for which a definitive assessment of the impact in the subsequent period is highly dependent upon circumstances as they evolve.
 - b. Note 7 to the standalone annual financial results regarding overdue trade receivables (due for more than 180 days from the due date for payment) from public sector customers, aggregating to Rs.91.19 crores (net of provision) included in "Trade Receivables' as at year end. The Company's Management believes that the aforesaid receivables are good and fully recoverable and that no additional allowances for credit losses are necessary in respect of these balances as at March 31, 2021.

Our opinion is not modified in respect of these matters.

Board of Directors' Responsibilities for the Standalone Financial Results

- These Standalone financial results have been prepared on the basis of the standalone annual financial statements. The Company's Board of Directors are responsible for the preparation and presentation of these standalone financial results that give a true and fair view of the net profit and other comprehensive income and other financial information of the Company and the standalone statement of assets and liabilities and the standalone statement of cash flows in accordance with the recognition and measurement principles laid down in the Indian Accounting Standards prescribed under Section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The Board of Directors of the Company are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial statements that give a true and fair view and are free from material misstatement. whether due to fraud or error, which have been used for the purpose of preparation of the standalone financial results by the Directors of the Company, as aforesaid.
- 6. In preparing the standalone financial results, the Board of Directors of the Company are responsible for assessing the ability of the Company to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.
- 7. The Board of Directors of the Company are responsible for overseeing the financial reporting process of the Company.



INDEPENDENT AUDITOR'S REPORT To the Board of Directors of Tejas Networks Limited Report on the Standalone Financial Results Page 3 of 4

Auditor's Responsibilities for the Audit of the Standalone Financial Results

- 8. Our objectives are to obtain reasonable assurance about whether the standalone financial results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone financial results.
- 9. As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:
 - Identify and assess the risks of material misstatement of the standalone financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
 - Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls. (Refer paragraph 12 below)
 - Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
 - Conclude on the appropriateness of the Board of Directors use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Company to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the standalone financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
 - Evaluate the overall presentation, structure and content of the standalone financial
 results, including the disclosures, and whether the standalone financial results
 represent the underlying transactions and events in a manner that achieves fair
 presentation.



INDEPENDENT AUDITOR'S REPORT To the Board of Directors of Tejas Networks Limited Report on the Standalone Financial Results Page 4 of 4

10. We communicate with those charged with governance of the Company regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Other Matters

- 11. The Standalone financial results include the results for the quarter ended March 31, 2021 being the balancing figures between the audited figures in respect of the full financial year and the published unaudited year to date figures up to the third quarter of the current financial year reviewed by us. The standalone financial results for the quarter ended March 31, 2021 are neither subject to limited review nor audited by us.
- 12. The standalone annual financial results dealt with by this report has been prepared for the express purpose of filing with stock exchanges on which the Company's shares are listed. These results are based on and should be read with the audited standalone financial statements of the Company for the year ended March 31, 2021 on which we issued an unmodified audit opinion vide our report dated April 21, 2021.

For Price Waterhouse Chartered Accountants LLP Firm Registration Number: 012754N/N500016

Mohan Danivas S A

Partner

Membership No: 209136 UDIN: 21209136AAAABA7585

Place: Bengaluru Date: April 21, 2021



Registered and Corporate Office: J.P. Software Park, Plot No. 25, Sy. No. 13, 14, 17 and 18, Konnapana Agrahara Village, Begur Hobli, Bengaluru 560 100, Karnataka, India.

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E-mail: corporate@tejasnetworks.com; Website: www.tejasnetworks.com

Statement of Standalone Financial Results for the quarter and year ended March 31, 2021

	(Rs in ci					
	Particulars	Quarter ended		Quarter ended March 31, 2020 Unaudited	Year ended March 31, 2021 Audited	Year ended March 31, 2020 Audited
		March 31, 2021 Unaudited				
		(Refer note - 10)	Unaudited	(Refer note - 10)		
- 1	Revenue from operations	201.16	134.71	54.56	524.49	386.20
11	Other Income (Refer Note - 9)	3.85	8.55	13.59	24.81	33.71
Ш	Total income (I + II)	205.01	143.26	68.15	549.30	419.91
IV	EXPENSES					
	(a) Cost of materials consumed	100.19	74.40	31.56	268.74	203.58
	(b) Employee benefit expense	33.92	26.11	33.15	109.57	103.22
	(c) Finance costs	0.83	0.85	1.03	3.58	7.57
	(d) Depreciation and amortization expense	14.44	12.06	20.89	52.12	77.05
	(e) Impairment of non-current assets	725	91	69.87	5	69.87
	(f) Allowance for expected credit loss (Refer Note - 6)	7.49	1.80	17.34	12.49	18.81
	(g) Other expenses	29.74	18.80	21.05	80.53	77.42
	Total expenses (IV)	186.61	134.02	194.89	527.03	557.52
V	Profit/(Loss) before tax (III - IV)	18.40	9.24	(126.74)	22.27	(137.61)
VI	Income tax expense/(benefit)					
	(1) Current tax expense/(benefit)	(E)		190	160	
	(2) Deferred tax expense/(benefit)	(15.02)	=		(15.02)	98.55
	Total tax expense/(benefit)	(15.02)		(e:	(15.02)	98.55
VII	Profit/(Loss) after tax (V - VI)	33.42	9.24	(126.74)	37.29	(236.16)
VIII	Other comprehensive income/(loss)					, ,
	Items that will not be reclassified to profit or loss					
	Remeasurements of the defined benefit obligation	1.31	0.20	(1.29)	2.21	(1.07)
	Income tax relating to above		0.20	(2.23)	2.21	(1.07)
IX	Total comprehensive income/(loss) for the period (VII + VIII)	34,73	9.44	(128.03)	39.50	(237.23)
		34.73	5.44	(120.03)	35.30	(237.23)
	Earnings/(Loss) per equity share					
	Equity shares of par value Rs. 10 each (1) Basic					
	(1) Basic (2) Diluted	3.60	1.00	(13.75)	4.03	(25.66)
	(2) Diluted	3.47	0.97	(13.75)	3.96	(25.66)







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Standalone Statement of Assets and Liabilities as at March 31, 2021

(Rs. in crore) As at **Particulars** March 31, 2021 March 31, 2020 Audited Audited ASSETS Non-current assets Property, plant and equipment 29.48 30.55 Right-of-use assets 16.10 21.29 Intangible assets 65.43 26.81 Intangible assets under development 24.49 26.99 Investments in subsidiaries 10.87 10.87 Financial assets Investments* 0.00 0.00 (ii) Trade receivables 72.97 80.28 Loans (iii) 5.33 5.58 (iv) Other financial assets 1.54 1.11 Current Tax Asset (net) 62.61 47.80 Deferred Tax Assets 56.72 41.70 Other non-current assets 6.98 6.97 Total non - current assets 352.52 299.95 **Current assets** Inventories 213.65 251.99 Financial assets Investments (i) 37.37 50.97 Trade receivables (ii) 330.88 364.24 (iii) Cash and cash equivalents 52.44 66.05 Bank balances other than (iii) above (iv) 164.09 76.71 Loans (v) 0.46 1.07 (vi) Other financial assets 110.01 91.40 Other current assets 53.46 37.46 **Total current assets** 962.36 939.89 **Total assets** 1,314.88 1,239.84 **EQUITY AND LIABILITIES Equity** Equity share capital 96.51 95.48 Other equity 1,036.45 984.28 **Total equity** 1,132.96 1,079.76 Liabilities Non-current liabilities Financial liabilities Lease Liabilities 17.07 21.91 Provisions 0.69 0.59 Total non - current liabilities 17.76 22.50 **Current liabilities** Financial liabilities Trade payables (i) (a) Total outstanding dues of micro enterprises and small enterprises 11.84 10.96 (b) Total outstanding dues of creditors other than micro enterprises and small enterprises 86.45 66.96 Lease Liabilities (ii) 4.83 5.97 (iii) Other financial liabilities 46.00 39.59 Provisions 7.08 5.22 Other current liabilities 9.82 7.02 Total current liabilities 164.16 137.58 **Total liabilities** 181.92 160.08 Total equity and liabilities 1,314.88 1,239.84

^{*} Amount below the rounding off norm adopted by the Company







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Standalone statement of Cash Flows for the year ended on March 31, 2021

Particulars	Year ended	Year ended
	March 31, 2021	March 31, 2020
Cash flows from operating activities	Audited	Audited
Profit/(Loss) before tax for the year	22.27	(137.61
Adjustments to reconcile net profit to net cash generated from operating activities:	22.27	(137.61
Depreciation and amortization expense	52.12	77.05
Impairment of product development	32.12	32.77
Impairment of Intangible assets under development		37.10
Allowance for expected credit loss (net)	12.49	18.81
Bad Debts written off	12.45	0.07
Provision for doubtful debts released		(0.02
Interest Income	(20.27)	(11.94
(Gain)/Loss on current investment carried at fair value through statement of profit and loss	0.18	0.10
(Gain)/Loss on sale of current investment carried at fair value through statement of profit and loss	(2.81)	(4.08)
Finance costs recognized in profit or loss	3.58	7.57
Unrealised Exchange Difference (Net)	5.19	(7.26)
Loss/ (profit) on sale of property, plant and equipment	(0.01)	(0.02)
Expense recognized in respect of equity-settled share-based payments	8.00	11.20
and a second second second and a second and a second payments	80.74	23.74
Movements in working capital:	30.74	23.74
(Increase)/decrease in inventories	38.34	(70.60
(Increase)/decrease in trade receivables	22.70	194.15
(Increase)/decrease in loans	0.92	(1.39)
(Increase)/decrease in other financial assets	4.72	4.86
(Increase)/decrease in other assets	(16.38)	(16,79)
Increase/(decrease) in trade and other payables	21.13	(86.02)
Increase/(decrease) in provisions	0.16	(3.73)
Increase/(decrease) in other financial liabilities	6.63	(30.43)
Increase/(decrease) in other liabilities	2.79	(2.40)
Cash generated from operations	161.75	11.39
ncome taxes paid	(4.77)	(10.87)
a) Net cash generated from operating activities	156.98	0.52
Cash flows from investing activities		
Expenditure on property, plant and equipment	(14.16)	(20.63)
Expenditure on intangible assets (including under development)	(68.36)	(72.14)
Sale proceeds of property, plant and equipment	0.01	0.03
Investments in Deposits with banks	(238.43)	(156.10)
Investments in Deposits with financial institutions	(144.44)	(99.07)
Withdrawals of Deposits from banks	150.62	184.56
Withdrawals of Deposits from financial institutions	121.46	174.07
Investments in liquid mutual funds	(555.05)	(727.05)
Redemption of liquid mutual funds	571.26	766.61
Interest received	9.83	21.00
o) Net cash generated from/(used in) investing activities	(167.26)	71.28
Cash flows from financing activities		
Proceeds from exercise of restricted stock units/employee stock options	5.70	2.82
Dividend paid (including Tax on dividend)	3.70	
Repayment of borrowings	57	(11.08)
Principal payment of lease liabilities	/F 72)	(1.19)
Interest payment of lease liabilities	(5.73)	(5.58)
Interest paid	(2.29)	(2.78)
) Net cash (used in) financing activities	(1.01)	(4.35) (22.16)
) Net increase/(decrease) in cash and cash equivalents	(13.61)	49.64
ash and cash equivalents at the beginning of the period	66.05	16.41
Effects of exchange rate changes on the balance of cash held in foreign currencies*	0.00	10.41
chects of exchange rate changes on the parametric of cash held in foreign chirencies.		

^{*} Amount below the rounding off norm adopted by the Company







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Notes

- 1 These financial results have been prepared in accordance with Companies (Indian Accounting Standard) Rules, 2015 (as amended) ['Ind AS'] prescribed under section 133 of the Companies Act, 2013 read with relevant rules, issued thereunder, and other recognised accounting practices and policies and in terms of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) ['Listing Regulations'].
- 2 The Company's operations comprise of only one segment viz. Networking equipment.
- In July, 2017, the Income Tax Department (Department) initiated proceedings under Section 132 of the Income tax Act, 1961 (IT Act) and in March 2018, also sent a show cause notice to the company under Section 276(C) of the IT Act for AY 2012-13 to 2018-19. The Company and its officials fully co-operated with the Department. During FY 2018-19, the Company and certain officers of the Company had received Summons under various sections of the IT Act from the Special Court for Economic Offences, to which the Company has responded. Post the ongoing proceedings initiated by the Department, during FY 2019-20 and in the current financial year, certain other agencies sent notices as part of their preliminary inquiries, which were duly responded by the Company and its officials. During FY 2019-20, the Company received notices of demand from the Department for additional tax payable amounting to Rs. 25.62 crore for AY 2017-18 (after adjusting the carried forward losses from earlier years) under Section 156 of the IT Act after making additions of various items to taxable income as per assessment orders issued under Section 143(3) read with Section 153A of the IT Act. The Department also issued show cause notices for initiating penalty proceedings under Section 274 read with Section 270A/ 271(1)(c)/ 271AAB(1A) of the IT Act and the Company has filed a stay application against the penalty proceedings. The Company had also received a demand order for AY 2018-19 for additional tax payable amounting to Rs. 0.48 crore. Following the Company's application for rectification of apparent computation errors in the aforesaid demand notices, during the quarter ended September 30, 2020 the Company received rectification orders u/s 154 of the IT Act for AY 2012-13 to AY 2018-19 under which the Company now has a cumulative net refund position for AY 2017-18 and AY 2018-19, after corrections were made by the Assessing Officer to the amounts of carry forward losses and TDS in respect of earlier assessment years. The Company has also challen
- On July 4, 2018, the Company had received an Order from the Customs Excise and Service Tax Appellate Tribunal (CESTAT) with respect to applicability of excise duty on the software used as part of the Multiplexer products during FY from 2002-03 to 2009-10. The aforesaid CESTAT Order dealt with an earlier Order received during the FY 2010-11 with associated demand of Rs. 11.87 crore and various show cause notices on a similar matter received in earlier financial years leading to an additional demand of Rs. 24.88 crore i.e. a total demand of Rs. 36.75 crore. The aforesaid CESTAT Order was a culmination of the various appeals filed by both the Company and the Department of Central Excise in respect of both the earlier order and the show cause notices mentioned above that were heard by the Commissioner of Central Excise and CESTAT. According to the aforesaid CESTAT Order, the value of software is to be included for the purpose of arriving at the assessable value for calculating the excise duty liability on the product. Accordingly, CESTAT had remanded the matter back to the adjudicating authority in June 2018 for quantifying the differential duty liability, interest and penalties. The adjudicating authority vide its order dated October 31, 2019 passed an order quantifying the differential duty liability and penalty amounting to Rs. 42.92 crore (which includes the demand of Rs. 36.75 crore by CESTAT as mentioned above) and ordering recovery of appropriate interest. Additionally, the adjudicating authority has also imposed penalty on certain officers of the Company amounting to Rs. 0.90 crore. The total demand, in respect of this matter, as per the Order of the adjudicating authority, aggregates to Rs. 43.82 crore. The Company had earlier filed a Miscellaneous Application with CESTAT on August 19, 2018 challenging the aforementioned CESTAT Order passed in July 2018. Pursuant to the quantification order of the adjudicating authority in October 2019 as stated above, the Miscellaneous Application has been withdrawn by the Company as the Company has filed a fresh appeal dated February 6, 2020 before the CESTAT against the order of the adjudicating authority dated October 31, 2019. The Company had also filed a Civil Application on September 24, 2018 under section 35L of the Central Excise Act, 1944 along with a stay application before the Hon'ble Supreme Court of India against the aforesaid CESTAT order passed in June 2018. The same continues to remain pending for final hearing. The Company had, in previous years, also received show cause notices, from the Department of Central Excise in respect of FY 2010-11 to 2013-14 on a similar matter amounting to Rs. 3.01 crore which are not part of the orders discussed above and for which the company had provided its response. Based on Management's assessment, supported by an external legal opinion, Management has concluded that the Company has a strong case to defend its position in the above matters and accordingly, no provision has been made in these financial results.
- a) The Company has, at various grant dates issued Restricted Stock Units (RSUs) to its employees at face value of the Company's share, which were approved by the Nomination and Remuneration Committee and the Board of Directors. For the quarter ended March 31, 2021, an amount of Rs. 1.12 crore (March 31, 2020: Rs. 0.91 crore) has been recorded as employee share expenses based on accounting as per Ind AS 102, 'Share-based payments'. The RSUs granted and outstanding as at March 31, 2021, aggregates to 12,13,491 (March 31, 2020: 16,84,501).
 - b) The Company has, at various grant dates in the earlier years issued stock options under different Employee Stock Option Plans to its employees at different exercise prices. For the quarter ended March 31, 2021, an amount of Rs. 1.50 crore (March 31, 2020: Rs. 0.08 crore) has been recorded as employee share expenses based on accounting as per Ind AS 102, 'Share-based payments'.
- 6 Expected credit loss represents an allowance for life-time expected loss on the carrying value of trade receivables, which has been recognised in accordance with the simplified approach as permitted by Ind AS 109, 'Financial Instruments'.
- As at March 31, 2021 the Company has overdue trade receivables (i.e. due for more than 180 days from the due date for payment), aggregating to Rs. 91.19 crores (net of provision) from public sector customers (including from BSNL for Bharatnet project). Management has taken the necessary steps to expedite collections from the concerned customers. Having regard to the good past history of collections from such customers, Management believes that the aforesaid net receivables as at March 31, 2021 are fully recoverable and hence no additional allowances for credit losses are considered necessary.







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8 Impact of COVID-19 Pandemic

pandemic.

The spread of COVID-19 has severely impacted businesses around the globe. The situation is constantly evolving and Governments in certain states have imposed various restrictions with the increase in number of COVID 19 cases during the month of March 2021. The Company has considered various internal and external information available up to the date of approval of financial statements in assessing the impact of COVID-19 pandemic on the financial statements for the year ended March 31, 2021. During the year, uncertainties caused by the pandemic has resulted in some delays in customer payments and new orders. Management expects potential delays in executing the orders-in-hand, due to an increase in lead-time for sourcing semiconductor components. Based on current assessment, management is of the view that some uncertainty is likely to continue for the next few quarters, till large scale vaccination happens around the world and the demand-supply situation in the semiconductor component industry stabilises. The Company does not have borrowings as at year end and in the view of the management, there is no significant impact on the immediate liquidity position of the company based on management's evaluation of future cash flows for the next one year. As at March 31, 2021, management has made an assessment of the recoverability of carrying values of Property, Plant and Equipment, Intangible assets, Inventories and Financial assets taking into account all possible impact of known events arising from COVID-19

Assessing the impact assessment of COVID-19 is however a continuing process given the uncertainties associated with its nature and duration. The Company will continue to closely monitor any material changes to future economic conditions.

- 9 Other income includes interest on income tax refunds of Rs. 0.16 crore for the quarter ended March 31, 2021 (quarter ended December 31, 2020: Rs. 4.74 crore; quarter ended March 31, 2020: Rs. Nil).
- The figures for the quarter ended March 31, 2021 and March 31, 2020 are the balancing figures between the audited figures in respect of the full financial year and the published unaudited year to date figures up to the third quarter of the respective financial years which were subjected to review by the statutory auditors.
- 11 As per the Company's dividend policy, the Board may recommend to distribute dividend upto 25% of the free cash flow of the corresponding Financial Year, out of retained earnings, after taking into account the relevant provisions of the Companies Act. For the year ended March 31 2021, the Board has reviewed and decided not to recommend any dividend.
- 12 Previous period's figures have been regrouped/reclassified where necessary, to conform with the current period's presentation for the purpose of comparability.
- 13 The above statement of standalone financial results was reviewed and recommended by the Audit Committee of the Board and subsequently approved by the Board of Directors at their respective meetings held on April 21, 2021.

For and on behalf of the Board of Directors

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Sanjay Nayak

CEO and Managing Director

(DIN: 01049871)

Date: April 21, 2021

Place: Bengaluru

